

**LES Benelux**  
**Topic Day**  
**Start-ups and licensing - Unveiling the Path from Funding to Licensing**  
**26 March 2024 – Rotterdam**

**PROGRAM**

**Start-ups and licensing - Unveiling the Path from Funding to Licensing**

09:00	Registration and welcome coffee
09:30	Welcome and introduction LES Benelux by YMC
09:35	<b>License terms and conditions from investor perspective</b> <i>Marnix Geraerts, Counsel at Taylor Wessing</i> <i>Otto Sleeking, Partner at Taylor Wessing</i>
10:20	<b>Dealterms spin-offs, Framework on dealterms related to providing spin-offs access to IPR</b> <i>Roy Kolkman, Head of TTO at Twente University &amp; Novel-T</i>
11:05	Coffee / tea break
11:25	<b>Licensing out a medical technology</b> <i>Frederic Guillanneuf, Director IP Licensing at Philips</i>
12:10	Lunch
13:30	<b>Panel discussion - Start-ups and licensing</b>  <i>Annelies Falepin, IMEC (<u>Moderator</u>)</i> <i>Chris De Jonghe, Oncode Institute</i> <i>Darminder Chahal, Swanbridge Capital</i> <i>Bart Lindekens, EIT InnoEnergy</i>
14:30	<b>Testimonial from a start-up</b> <i>Leonard Moonen, CEO at Praxa Sense</i>
15:15	Coffee / tea break
15:30	<b>InnoEnergy model in practice</b> <i>Bart Lindekens, Director IP &amp; Intelligence at EIT InnoEnergy</i>
16:15	Concluding remarks and end of session  Networking drinks

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## **DETAILS**

### **DATE**

Tuesday 26 March 2024

### **VENUE**

Hilton Hotel Rotterdam, Weena 10, 3012 CM Rotterdam. Located in the city centre, Hilton Rotterdam is within walking distance of the Rotterdam Central Station and shopping areas. [Click here](#) for itinerary.

### **FEE**

The fee for this Topic meeting will be € 180 for LES members and € 225 for non-members. For LES members 40 years of age or below there is a discount of € 20 under the condition of completing your date of birth at the online registration form.

Participation includes meeting materials, buffet lunch, coffee and tea in the break and drinks after the meeting. Payment can take place by bank transfer or by credit card. Your registration will be confirmed with an invoice for your participation.

If you register for both March 25 (afternoon) and March 26 events you get € 25 discount, no cumulative with any other discount.

### **REGISTRATION**

Please register online via the [online registration form](#).

### **CANCELLATION**

LES Benelux must be informed of any cancellation in writing by an e-mail to [secretariat@les-benelux.org](mailto:secretariat@les-benelux.org). For cancellations received before 19 March 2024 the registration fee will be reimbursed. No-shows will be fully charged.

### **EDUCATIONAL POINTS**

The program contains 4 substantive hours which equals 4 educational points. Please contact the Registration Desk at the day of the meeting for the necessary lists to sign. A certificate of attendance will be sent by email after the meeting.

### **PARTICIPANTS**

Please note that this topic meeting is open for LES members and non-members worldwide. However, from participants it is expected that they have at least an academic background (law, financial or technical).

### **MEMBERSHIP**

For information on membership of LES Benelux please send an email to [secretariat@les-benelux.org](mailto:secretariat@les-benelux.org)

### **PROGRAM AND PRESENTATIONS**

The speakers at this meeting will be kindly requested to make their presentations available for publication at the LES Benelux website. All participants will receive instructions by email how to access these presentations.