



LES Benelux
AGM & Topic day
The EU Data Act in Practice
25 June 2026 in Rotterdam

The EU Data Act in Practice: Industrial Data Sharing, AI, and the Future of the Data Economy

09.00 Registration and welcome coffee

09.30 Welcome and Introduction, Carmen Correa Martin, President LES Benelux

09.45 The EU Data Act in the EU Digital Ecosystem: Navigating Between Data Act, DGA, GDPR, AI Act, DMA, DSA, and Digital Sovereignty

An introductory overview of the Data Act's place within the broader EU digital regulatory framework, examining why the EU is moving towards data accessibility and interoperability, and the strategic importance of industrial and connected-product data.

[Alain Strowel](#), Professor at UCLouvain, Partner at Pierstone, Belgium

THE DATA ACT: SCOPE AND APPLICABILITY

10.15 Who Is Actually in Scope? Hidden Risks and Practical Applicability

- IoT manufacturers and connected products
- SaaS / cloud providers
- Data holders and data recipients
- B2B data sharing obligations and scope risks for enterprise software providers
- Industrial platforms, smart infrastructure and practical interpretation issues

[Jeremy Rollison](#), Vice President, European Public Affairs, Samsung Electronics, Belgium

10.45 Coffee Break

11.15 Industrial Data Sharing in Practice: B2B Obligations and Enterprise Compliance

- B2B data sharing obligations: who must share what, with whom, and under which conditions
- In-house perspective: managing data requests, contractual risk, and enterprise readiness
- Contractual framework: pre-contractual information obligations and data access terms
- Trade secret carve-outs, unfair contractual terms, and Model Contractual Terms
- Managing confidentiality tensions and protecting legitimate business interests
- Standard Contractual Clauses and practical contractual drafting strategies
- Raw vs. derived data: ownership, access and monetisation of machine-generated data

[Sarah Baikry](#), Head of Legal Benelux & France, NTT Data Europe & Latam, Belgium

[Alain Strowel](#), Professor at UCLouvain, Senior Lawyer, Partner at Pierstone, Belgium



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- 11.45 **Q & A for the morning sessions**
- 12.00 **LES Benelux Annual General Meeting (AGM)**
Reserved for LES Benelux members
- 12.30 Lunch

DATA ACT: FRAND, COMPETITION LAW AND DATA ACCESS

- 13.50 **FRAND in the Data Economy: Access Conditions, Competition Law, and Practical Implications**
- What FRAND means for data access: fair, reasonable and non-discriminatory conditions under the Data Act
 - Competition law framework: dominant positions, refusal to deal, and data as an essential facility
 - Calculating reasonable compensation: methodologies, benchmarks, and negotiation strategies
 - Challenging unfair data access terms: enforcement by national competition authorities
 - Practical case studies: FRAND disputes in data-driven markets

[Peter Camesasca](#), Senior Lawyer, Partner at Camesasca, Belgium

DATA ACT AND GDPR: INTERSECTION

- 14.15 **Navigating the Data Act's International Dimension: Third-Country Access, Transfer Restrictions, and GDPR Convergence**
- Third-country access to non-personal data: Article 32 safeguards, government access requests, and conflicts with foreign law (CLOUD Act, intelligence-gathering regimes)
 - Convergence with the GDPR transfer regime: adequacy decisions, SCCs, BCRs and the layered framework for cross-border flows of personal and non-personal data
 - Mixed datasets in practice: managing transfers where personal and industrial data are intertwined, and the compliance burden for multinationals and cloud providers
 - Digital sovereignty and strategic autonomy: how the Data Act fits within the EU's external data policy and dialogue with key trading partners
 - What to watch next: Commission guidance on international transfers, sectoral data spaces with a cross-border dimension, and emerging enforcement priorities

[Bruno Gencarelli](#), Expert in data protection law, Belgium



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14.40 Sector Focus: Energy Data Spaces and Smart Infrastructure in Practice

- Smart meter data: access, sharing obligations, and the operational reality for grid operators
- The energy sector and the Data Act: policy expectations, smart energy data spaces and regulatory alignment
- Applied research on industrial data sharing: TNO's experience with data spaces, data quality, and innovation infrastructure
- Economical analysis and potential of data spaces

Speakers to be confirmed, TNO (Innovation for Life), the Netherlands

15.10 Coffee and tea break

15.40 Case Study: AI in Healthcare - From Medical Data to Clinical Innovation

How AI and data sharing are transforming oncology and clinical care: real-world applications, data quality challenges, and the regulatory environment for health data under the Data Act and GDPR. A practitioner's perspective on building data-driven healthcare innovation.

[Gabrielle Speijer](#), Radiation Oncologist, Founder of CatalyzIT

16.05 Rewriting the Cloud Contract: Operationalising the Data Act in B2B SaaS Negotiations

- The Data Act rewrites the cloud rulebook: Chapter VI mandates switching, functional equivalence, and the phase-out of egress fees, while Chapter IV invalidates unilaterally imposed unfair terms in B2B data-sharing arrangements.
- Standard SaaS, IaaS, and PaaS templates need redrafting, not just reinterpretation
- every cloud agreement currently in market is exposed to the new obligations on data holders and providers.
- Practitioner focus on what actually changes in the paper: switching and exit clauses, functional equivalence commitments, transition assistance, and the disappearance of egress economics.
- Friction points across regimes: where Data Act obligations collide with GDPR, the EU AI Act, and non-EU customer expectations in cross-border deals.
- Takeaways for attendees: which clauses to redline first, where regulators and counterparties will push hardest, and how to embed Data Act compliance into contracting workflows without killing deal velocity.

[Lea Prokhorov](#), Nebius, Senior Legal Counsel at | Expert in B2B Contract Negotiations | Commercial & Product Counsel | Global Transactions | CIPP/E/US Certified, the Netherlands

[Mariia Golofaeva](#), Nebius, Senior Privacy Lawyer, CIPP/E, CIPP/US, CIPP/C, CIPP/A, CIPM, CIPT, the Netherlands



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COMPLIANCE, ENFORCEMENT, AND PRACTICAL IMPLEMENTATION

16.30 **GDPR Meets the Data Act: Privacy Compliance and the Intersection of Two Regimes**

- Where the Data Act and GDPR overlap, conflict, or interact: a practical mapping
- Personal data in industrial datasets: managing dual compliance obligations
- Privacy-by-design obligations, data minimisation, and purpose limitation under the Data Act
- Handling data access requests: balancing user rights, confidentiality, and GDPR restrictions

[Ophélie Snoy](#), Lawyer, Privacy & Data Protection, Pierstone Brussels, Belgium
[Cassandra Moons](#), TomTom, Legal Director | AI, Tech, Privacy, Compliance | Data Protection Officer

16.55 **The Industry Reality: Data Act Implementation Challenges and Opportunities on the Ground**

- Key compliance pain points for European tech companies: data mapping, contractual renegotiations, and handling access requests in practice
- Gap between regulatory intent and operational reality: where the rules are unclear or difficult to implement on the ground
- Industry's asks from the Commission: delegated acts, technical standards, and clearer enforcement priorities
- Opportunities unlocked by the Data Act: new data-driven business models, cross-sector data sharing, and competitive advantage for EU tech players
- Building Europe's data economy: how the Data Act can strengthen EU tech competitiveness globally

Speakers to be confirmed

17.20 Networking drinks



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DETAILS

The EU Data Act is rewriting the rules for how industrial and connected-device data is accessed, shared and — crucially — priced. For licensing professionals, it opens an entirely new field of data access and data-sharing agreements, with statutory rules on reasonable compensation, FRAND-style access conditions, unfair contractual terms, and the protection of trade secrets in the deal.

DATE

Thursday 25 June 2026

VENUE

Hilton Rotterdam, Weena 10, 3012 CM Rotterdam

Located in the city centre, Hilton Rotterdam is within walking distance of the railway station and shopping areas. [Click here](#) for further information on parking etc.

FEE

- Members of LES Benelux € 205
- Young members of LES Benelux € 185
- Non-members € 255

The participation fee includes meeting materials, buffet lunch, coffee and tea in the break and closing drink after the meeting. Payment can take place by bank transfer or by credit card. You will receive an invoice for your participation upon registration.

REGISTRATION

Please register via the [online registration form](#) before 22 June 2026

CANCELLATION

LES Benelux must be informed of any cancellation in writing by an e-mail to secretariat@les-benelux.org. For cancellations received before 19 June 2026, the registration fee will be reimbursed. No-shows will be fully charged.

EDUCATIONAL POINTS

After the course those participants, who attended the whole course and signed the attendance lists, will receive a certificate to prove their participation. For participants interested in Professional Development Hours LES Benelux is granting 4 educational hours which equals 4 educational points.

MEMBERSHIP

For information on membership of LES Benelux please send an email to secretariat@les-benelux.org.